

**Shikshan Prasarak Sanstha's**

**Padmabhushan Vasanttraodada Patil  
Mahavidyalaya, Kavathe Mahankal.**

**DEPARTMENT OF COMMERCE**

**FIELD WORK**

**2025-2026**



Shikshan Prasarak Sanstha's

**Padmabhushan Vasantodada Patil**

**Mahavidyalaya, Kavathe Mahankal, Dist- Sangli.**



**Department Of Commerce &  
Entrepreneurship Development Cell**

**FIELD WORK**

**(Academic Year: 2025-2026)**

**TITLE**

**BUSINESS FAIR**

**Venue**

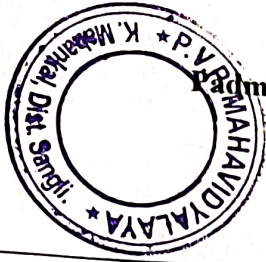
**PVP COLLEGE CAMPUS,**

**KAVATHE MAHANKAL Dist. - SANGLI**

**Duration**

**12/01/2026 to 13/01/2026**

**08.00 am to 01.00 pm**



Shikshan Prasarak Sanstha's  
Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe-Mahankal,  
Department of Commerce &  
Entrepreneurship Development Cell

Report of Field Work in Business Fair 2025-26

Title	Field Work "Business Fair"
Duration	12 <sup>th</sup> January 2026 to 13 <sup>th</sup> January 2026
Organizer	Department of Commerce, P.V.P. Mahavidyalaya Kavathe Mahankal
No. of Student	74 (16 Stalls)
Chairperson	Dr.G.D.Kore
Head of Commerce	Dr. B.H.Mohite
Organizing Committee	Dr. P.R.Mali, Mr. R.N.Vasave, Mr.S.M.Shinde
Background	A College Business Fair provides students with a practical platform to test and implement entrepreneurial ideas in a real-world business environment. It enables budding entrepreneurs to experiment with innovative products, pricing strategies, and business models. Through active participation, students gain hands-on knowledge of financial planning, budgeting, cost control, marketing strategies, operations management, customer handling, and overall entrepreneurial development. The Business Fair thus serves as an effective experiential learning tool, bridging theoretical concepts with practical business application within the college ecosystem.
Objective	<ol style="list-style-type: none"><li>1. To introduce students to business models and entrepreneurship skills.</li><li>2. To develop understanding of financial planning and profit-loss calculation.</li><li>3. To enhance management skills related to manpower, money, and materials.</li><li>4. To learn marketing techniques and customer relationship management.</li></ol>
Outcomes	<ul style="list-style-type: none"><li>• The Business Fair provided hands-on experience in business planning, event management, and entrepreneurship.</li><li>• Students developed key skills such as teamwork, communication, problem-solving, and customer handling.</li><li>• The fair acted as a platform for interaction, networking, and collaboration among students, faculty, and visitors.</li><li>• Participants gained practical insights into market trends, consumer behavior, pricing, and basic business operations.</li></ul>
Conclusion	Overall, the college Business Fair was a resounding success, effectively achieving its objectives of developing entrepreneurial skills, encouraging creativity and innovation, and providing meaningful experiential learning opportunities for students. The event showcased the talent, managerial abilities, and entrepreneurial spirit of the college community while offering practical exposure to real-world business activities. Such initiatives can further strengthen entrepreneurship education and experiential learning within the college ecosystem in the future.

**Dr. B. H. Mohite**  
Head

Department of Commerce  
Padmabhushan Vasantrodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli

Dr. G. D. Kore

**Acting Principal**

Padmabhushan Vasantrodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



From,  
Dr.B.H.Mohite  
Head of Department of Commerce  
P. V. P. College, Kavathe Mahankal,  
Dist. Sangli, Maharashtra 416405  
Date: 05/01/2026

To,  
The Principal,  
Padmabhushan Vasantrodada Patil Mahavidyalaya,  
Kavathe Mahankal, Dist. Sangli,  
Maharashtra 416405


**Subject:** Seeking permission to conduct Business Fair in the College Campus

Respected sir,

Department of Commerce for our college wishes to conduct Field work in the college campus - **Business Fair 2025-26** as on Monday and Tuesday, 12/01/2026 and 13/01/2026. This activity will be very beneficiary for students to gain knowledge about business models, Entrepreneurship development skill through Real – Life experience of executing various business for two days.

I request you to give permission to conduct the Business Fair on the College Campus.

Thanking you.

  
Yours faithfully,  
**Dr. B. H. Mohite**  
Head  
Department of Commerce  
Padmabhushan Vasantrodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli

Shikshan Prasarak Sanstha's  
Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe Mahankal.

DEPARTMENT OF COMMERCE

Date: 06-01-2026


NOTICE

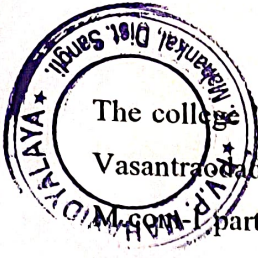
All the B. Com and M.com students of P. V. P. college, Kavathe Mahankal are hereby informed that, Department of commerce is going to conduct a **Business Fair 2026** on Monday and Tuesday, 12/01/2026 and 13/01/2026 in the College Campus. All B. Com and M.com students are informed to give their Names for participating in Business Fair in Commerce Department.

**Date, Day-** 06/01/26, Tuesday

**Venue:** Commerce Department

  
**Dr. B. H. Mohite**  
Head  
Department of Commerce  
Padmabhushan Vasantrodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli

  
Prof. (D.r.) G.D. Kore  
Principal  
**Acting Principal**  
Padmabhushan Vasantrodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



## Introduction

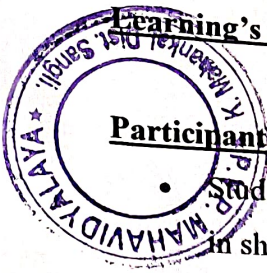
The college "Business Fair" was organized on 12/01/2026 to 13/01/2026 at Padmabhushan Vasantrao Dada Patil Mahavidyalaya, Kavathe Mahankal. The students of B.com I, II & III and M.COM I participated in Trade Fair with huge zeal and enthusiasm. In the present academic scenario, commerce education requires practical exposure to complement classroom learning. Recognizing the need to nurture entrepreneurial competencies and employability skills, the Department organized a **Business Fair** as an experiential learning activity. The culinary-based business model was chosen due to its relevance, low entry barrier, and ability to demonstrate core business concepts such as production, marketing, and finance in a practical manner.

## Objectives

- To provide hands-on experiential learning by simulating real-world business environments.
- To promote entrepreneurial skills such as planning, innovation, risk-taking, and decision-making.
- To enhance financial literacy, cost control, pricing, and profit analysis among students.
- To develop marketing, communication, leadership, and teamwork skills.
- To bridge the gap between theoretical knowledge and practical application.

## Organization and Execution

- The Business Fair was organized by students under the guidance of faculty mentors.
- Student committees managed logistics, marketing, finance, stall coordination, and administration, ensuring effective execution.
- The venue was well-arranged with attractive stalls and displays, creating a professional business environment.
- Students operated business stalls showcasing innovative culinary-based products.
- Live demonstrations and customer interaction activities enhanced practical learning and engagement.



## Learning's and Outcome

### Participant Experiences

- Students participating in the Business Fair expressed high enthusiasm and confidence in showcasing their business ideas, products, and entrepreneurial skills.
- Participants valued the opportunity to receive customer feedback and peer interaction, which helped them improve their products, pricing, and business strategies.
- Visitors appreciated the opportunity to interact with student entrepreneurs and gain insights into their innovative business concepts.
- Attendees praised the quality, variety, creativity, and professionalism demonstrated across the student-managed business stalls.

### Impact and Learning's

- The Business Fair provided valuable hands-on experience in business planning, event management, entrepreneurship, and operations for participating students.
- Students developed essential skills such as teamwork, communication, problem-solving, leadership, and customer relationship management.
- The event served as an effective platform for networking and collaboration among students, faculty members, and visitors.
- Participants gained practical insights into market demand, consumer behavior, pricing strategies, and basic financial management.
- The Business Fair contributed to a positive and innovative campus culture, encouraging creativity, entrepreneurial thinking, and community engagement among students.

### Conclusion:

Overall, the college Business Fair was a resounding success, effectively achieving its objectives of promoting entrepreneurial skills, enhancing creativity and innovation, and providing meaningful experiential learning opportunities for students. The event showcased the business acumen, managerial abilities, and entrepreneurial spirit of the college community while offering practical exposure to real-world business operations.

This field work report presents a comprehensive overview of the planning, organization, execution, participant experiences, and outcomes of the Business Fair. It highlights the significance of such experiential learning initiatives in strengthening entrepreneurship education, encouraging innovation, and fostering a collaborative and industry-oriented learning culture within the college ecosystem.

**Dr. B. H. Mohite**  
Head

Department of Commerce  
Padmabhusan Vasantraodada Patil  
Mahavidyalaya, Kavathe Mahankel, Dist: Sangli



**PADMABHUSHAN VASANTRAODADA PATIL MAHAVIDYALAYA**  
KAVATHE MAHANKAL, Dist. Sangli (Maharashtra) Pin- 416 405

Acting Principal (Dr.) G.D.Kore M.Sc., Ph.D.

Mob.8668449680.

**NAAC 4th Cycle Accredited "B++" With CGPA 2.81**

Jr.College Index No. J 22.04.002

Phone -02341-295220 Email: kmpvp@rediffmail.com

kvt95.cl@unishivaji.ac.in

**AISHE CODE- C-11026**

Website:www.pvpkm.ac.in

Ref.No.PVPMKM/

Date:

**Field –Work Completion Certificate**

This to certify that, a Field work – “Business Fair” organized by Department of Commerce, Padmabhushan Vasanttraodada Patil Mahavidyalaya, Kavathe Mahankal was conducted in the College Campus of PVP College, Kavathe Mahankal, Dist- Sangli on dated 12/01/2026 and 13/01/2026 has been completed satisfactorily. In the Field-Work 04 Assistant Professor and 74 Students were participated.

**Date, Day- 13-01-2025 Tuesday**

**Venue: Yoga Hall**

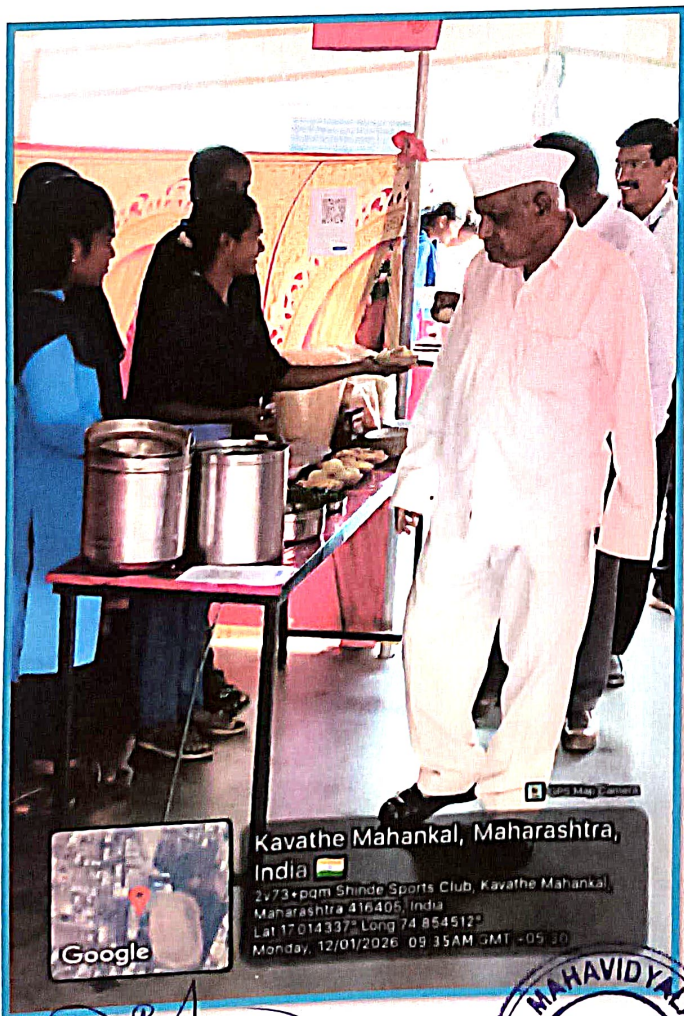
D.r. G.D.Kore

Acting Principal

**Acting Principal**

**Padmabhushan Vasanttraodada Patil**  
Mahavidyalaya, Kavathe Mahankal Dist Sangli





*(Handwritten Signature)*

**Dr. B. H. Mohite**  
 Head

Department of Commerce  
 Padmabhusan Vasantrodada Patil  
 Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



Shikshan Prasarak Sanstha's

"Padmabhushan Vasanttraodada Patil  
Mahavidyalaya, Kavathe Mahankal"

Department of Commerce  
& Entrepreneurship Development cell

Time  
08 am  
-01pm

warmly inviting all to

Free  
Entry!

Business Fair

2026



12 & 13 JAN 2026

Dr. B. H. Mohite  
Head

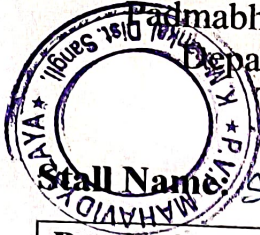
Department of Commerce  
Padmabhushan Vasanttraodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli

Venue: Near PVP College Canteen

Inauguration by Hon. Mr. Balasaheb Shinde

Chief Presence- Mr. Sudarshan Shinde &

Dr. G. D. Kore Acting Principal



Shikshan Prasarak Sanstha's  
Padmabhushan Vasanttraodada Patil Mahavidyalaya, Kavathe-Mahankal,  
Department of Commerce & Entrepreneurship Development Cell  
Trading and Profit and Loss Statement of Business Fest  
as on 12-01-26 and 13-01-26

Particulars	Rs.	Particulars	Rs
To Purchase		By Sales	
Sarees 10 x 500	5000	5 x 550 = <del>2750</del>	2750
Sarees 4 x 900	3600	2 x 1000 =	2000
To Gross Profit	450	By Closing stock	
		5 x 500	2500
		2 x 900	1800
	9050		9050

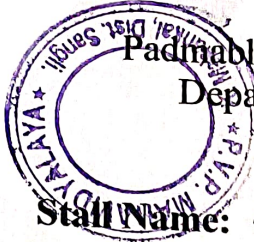
Particulars	Rs.	Particulars	Rs
To Labour	50	By Gross Profit	450
To other expenses	-		
To Net Profit	400		
	450		450

**Stall Members:**

1. Shradha Shinde
2. Vaisha Shinde
- 3.
- 4.

**Dr. B. H. Mohite**  
Head

Department of Commerce  
Padmabhushan Vasanttraodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



Shikshan Prasarak Sanstha's  
Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe-Mahankal,  
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Trading and Profit and Loss Statement of Business Fest  
as on 12-01-26 and 13-01-26

Stall Name: Uadapan Centre.

Particulars	Rs.	Particulars	Rs
To Purchase	600	By Sales	700
		By Closing stock	
To Gross Profit	100		
	700		700

Particulars	Rs.	Particulars	Rs
To Labour	—	By Gross Profit	100
To other expenses	400		
To Net Profit			
	100		100

**Stall Members:**

1. Priyanka Shidu Shinde
2. Sheaddha Shiveji Kadam
3. Kalina Yashwant Patil
4. Apoo Eva Anand Swami

**Dr. B. H. Mohite**  
Head  
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Trading and Profit and Loss Statement of Business Fest  
as on 12-01-26 and 13-01-26

Stall Name: Dahi-Dhapata.

Particulars	Rs.	Particulars	Rs
To Purchase	200	By Sales	700
• Dahi	70		
• mix flour	130		
		By Closing stock -	
To Gross Profit	500		
	700		700

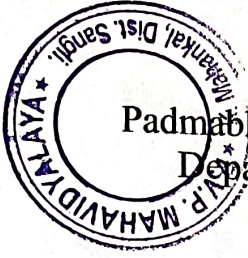
Particulars	Rs.	Particulars	Rs
To Labour	-	By Gross Profit	500
To other expenses	50		
• Plate's	25		
• Butter Paper	25.		
To Net Profit	450.		
	500		500

**Stall Members:**

1. Kajal Shivaji Bodgire
2. Vaishnavi Suryakant olekar.
- 3.
- 4.

**Dr. B. H. Mohite**  
Head

Department of Commerce  
Padmabhushan Vasantodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



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Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe-Mahankal,  
Department of Commerce & Entrepreneurship Development Cell

Trading and Profit and Loss Statement of Business Fest  
as on 12-01-26 and 13-01-26

Stall Name: FUN PALACE - [Funny Games]

Particulars	Rs.	Particulars	Rs.
<u>To Purchase</u>	<u>400</u>	By Sales	980
• Glass	120		
• Ball	40		
• Balloon	200		
• Tea Cup	40	By Closing stock	-
To Gross Profit	580		
	<u>980</u>		<u>980</u>

Particulars	Rs.	Particulars	Rs.
To Labour	-	By Gross Profit	580
<u>To other expenses</u>	<u>150</u>		
• Gifts			
To Net Profit	430		
	<u>580</u>		<u>580</u>

Stall Members:

1. Samrudhi Sanjay Shinde
2. Kajal Shivaji Bodgire
3. Sonali Siddheshwar Mali
4. Vaishnavi Suryakant Alekar
5. Kiran Nitin Chauhan.

  
Dr. B. H. Mohite  
Head

Department of Commerce  
Padmabhushan Vasantrodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



Shikshan Prasarak Sanstha's  
Padmabhushan Vasantodada Patil Mahavidyalaya, Kavathe-Mahankal,  
Department of Commerce & Entrepreneurship Development Cell

Trading and Profit and Loss Statement of Business Fest  
as on 12-01-26 and 13-01-26

Stall Name: Crazy Food.

Particulars	Rs.	Particulars	Rs
To Purchase -	1000	By Sales (100 X 30)	3000
Cabbage - 100			
Sauces - 200			
Oil - 300			
Other veg. - 200			
Glubs - 50		By Closing stock	100
Maida, Spices - 150		Maida - 40	
To Gross Profit	2100	Corn flour - 30	
		Sauces - 30	
	3100		3100

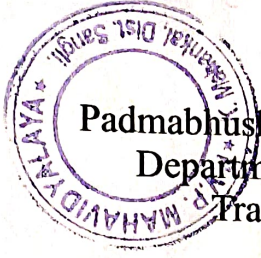
Particulars	Rs.	Particulars	Rs
To Labour	100	By Gross Profit	2100
To other expenses (Plates, spoons, sticks)	150		
To Net Profit	1850		
	2100		2100

**Stall Members:**

1. Mayuri Sunil Koshti.
2. Sanika Shivaji Thowat.
3. Akanksha Satish Chavan.
4. Anusadha Vishwas mulik.

  
Dr. B. H. Mohite  
Head

Department of Commerce  
Padmabhushan Vasantodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



Shikshan Prasarak Sanstha's  
Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe-Mahankal,  
Department of Commerce & Entrepreneurship Development Cell

Trading and Profit and Loss Statement of Business Fest  
as on 12-01-26 and 13-01-26

Stall Name: Gulabjamun / Momos

Particulars	Rs.	Particulars	Rs
To Purchase	800	By Sales (76 x 30)	1000
Sugar 40			
oil 130			
sauces 100			
Jamun pit 135		By Closing stock	300
other veg. 100			
To Gross Profit	500		
	1300		1300

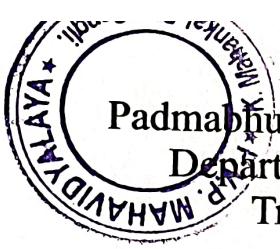
Particulars	Rs.	Particulars	Rs
To Labour	50	By Gross Profit	500
To other expenses	100		
Plates, spoons			
To Net Profit	350		
	500		500

Stall Members:

1. Asmita Santosh Kashti
2. Sonali Dhanaji Bhasale.
- 3.
- 4.

Dr. B. H. Mohite  
Head

Department of Commerce  
Padmabhushan Vasantrodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



Shikshan Prasarak Sanstha's  
Padmabhushan Vasantraodada Patil Mahavidyalaya, Kavathe-Mahankal,  
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Stall Name: Milk Products

Particulars	Rs.	Particulars	Rs
To Purchase		By Sales	2,250
glass 140		75 Glasses (75 x 30)	
Spoon 50			
Dish 60	250	By Closing stock	50
To Gross Profit	2,050		
	2300		2,300

Particulars	Rs.	Particulars	Rs
To Labour	100	By Gross Profit	2,050
To other expenses	150		
To Net Profit	1,800		
	2,050		2,050

**Stall Members:**

1. Neha Dinesh Suryawanshi
2. Chandana Satish Teli
3. Swaranjali Hanmant Nikam
- 4.

  
**Dr. B. H. Mohite**  
Head  
Department of Commerce  
Padmabhushan Vasantraodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli

Shikshan Prasarak Sanstha's  
 Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe-Mahankal,  
 Department of Commerce & Entrepreneurship Development Cell  
 Trading and Profit and Loss Statement of Business Fest  
 as on 12-01-26 and 13-01-26

**Stall Name:** chicken 65

Particulars	Rs.	Particulars	Rs
To Purchase		By Sales	2000
chicken 600		50 plates x 40	
Oil 140			
Masala 30		By Closing stock	50
Flour 40	810		
To Gross Profit	1250		
	2060		2060

Particulars	Rs.	Particulars	Rs
To Labour	100	By Gross Profit	1250
To other expenses	150		
Dish			
To Net Profit	1000		
	1250		1250

**Stall Members:**

1. Muskan Salim Jamkhandikar
2. Namrata Rajendra chavan
3. Siddhi Rajendra Gaikwad
- 4.



**Dr. B. H. Mohite**  
 Head  
 Department of Commerce  
 Padmabhushan Vasantrodada Patil  
 Mahavidyalaya, Kavathe Mahankal, Dist: Sangli



Shikshan Prasarak Sanstha's  
Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe-Mahankal,  
Department of Commerce & Entrepreneurship Development Cell  
Trading and Profit and Loss Statement of Business Fest  
as on 12-01-26 and 13-01-26

Stall Name: B.Com. Panipuri

Particulars	Rs.	Particulars	Rs
To Purchase		By Sales	20250
Puris 150		75 plates <del>intx 30</del>	
shaiiv 100		(75X30)	
Bundi 50		By Closing stock	50
Panipuri			
Masala 20	320		
To Gross Profit	1980		
	2,300		2,300

Particulars	Rs.	Particulars	Rs
To Labour	100	By Gross Profit	1980
To other expenses	100		
Dish 50			
spoon 50			
To Net Profit	1780		
	1980		1980

**Stall Members:**

1. Jyotsna Machhindra Patil.
2. Anuradha subhash ombase.
3. Asmita Mahesh Pawar.
4. Gouri sanjay shinde.
5. pooja shivaji Babar.

  
Dr. B. H. Mohite  
Head

Department of Commerce  
Padmabhushan Vasantrodada Patil



Shikshan Prasarak Sanstha's  
 Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe-Mahankal,  
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 as on 12-01-26 and 13-01-26

Stall Name: \*अरसम वावरान लडका\*

Particulars	Rs.	Particulars	Rs
To Purchase		By Sales	3000
To chicken	700		
To AATA.	300		
To masala.	300		
To Vegetables	500	By Closing stock	100
To Gross Profit	1300		
	<u>3100</u>		<u>3100</u>

Particulars	Rs.	Particulars	Rs
To Labour	—	By Gross Profit	1300
To other expenses			
To Traveling	50		
To Decoration	100		
	1150		
To Net Profit	<u>1300</u>		<u>1300</u>

**Stall Members:**

1. Vaishnavi Vishnu Jalkar.
2. Vaishnavi Sanjay Kadam.
3. Yashari Navnath Geurav.
- 4.



**Dr. B. H. Mohite**  
Head

Department of Commerce  
 Padmabhushan Vasantrodada Patil  
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Department of Commerce & Entrepreneurship Development Cell  
Trading and Profit and Loss Statement of Business Fest  
as on 12-01-26 and 13-01-26


**Stall Name:**

Particulars	Rs.	Particulars	Rs
To Purchase		By Sales	
• <del>Potato</del>		Total plates = 100 X 40 ₹	4000
• Pav	500		
• Butter	100	By Closing stock	200
• Bhaji masala	50		
• other vegetable	400		
To Gross Profit	3150		
	4200		4200

Particulars	Rs.	Particulars	Rs
To Labour	300	By Gross Profit	3150
To other expenses			
plates	200		
Decoration	100		
stall rent	100		
sticks	30		
To Net Profit	2420		
	3150		3150

**Stall Members:**

1. Swati Dattatray Bhosale.
2. Shrutika Jitendra Mane.
3. Projakta Machindra Jagtap.
4. Grushti Anil Koshti.

  
**Dr. B. H. Mohite**  
Head  
Department of Commerce  
Padmabhushan Vasantrodada Patil  
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Shikshan Prasarak Sanstha's  
Padmabhushan Vasantrodada Patil Mahavidyalaya, Kavathe-Mahankal,  
Department of Commerce & Entrepreneurship Development Cell  
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as on 12-01-26 and 13-01-26

Stall Name: बी. कॉम चा समोसेवाला.

Particulars	Rs.	Particulars	Rs
To Purchase Samosa <sup>15</sup> 99 x 10	990	By Sales 99 x 15 =	1500
To Gross Profit	510	By Closing stock	-
	1500		1500

Particulars	Rs.	Particulars	Rs
To Labour	-	By Gross Profit	510
To other expenses paper plates	100		
To Net Profit	410		
	510		510

**Stall Members:**

1. Suraj Sunil Deukar.
2. Shahid Shakil Mulani.
3. Suraj Mahadev Jagtap.
4. Sagar Tukaram Shejul.

  
**Dr. B. H. Mohite**  
Head  
Department of Commerce  
Padmabhushan Vasantrodada Patil  
Mahavidyalaya, Kavathe Mahankal, Dist: Sangli

